



Space and Naval Warfare Systems Center Atlantic Contracts

Charleston Defense Contractors Association
**41st Small Business Industry Outreach
Initiative Symposium**
8 September 2016

Mr. Steve Harnig
SSC Atlantic
Contracts Competency Lead

2.0 Initiatives – FY17 “Dive Deeper”

1&2) Increase Contracting Competence & Quality of Documentation

- Better requests for proposals (RFPs) and clear/timely communications with Industry
- FY17 – More focus on RFPs and the entire source selection process.
 - Train the requirements owner

3) Increase Ownership and Accountability

- Tier 3 and Tier 4 leaders have been aligned to the Portfolios
- FY17 – Drive the alignment further down to the IPT level

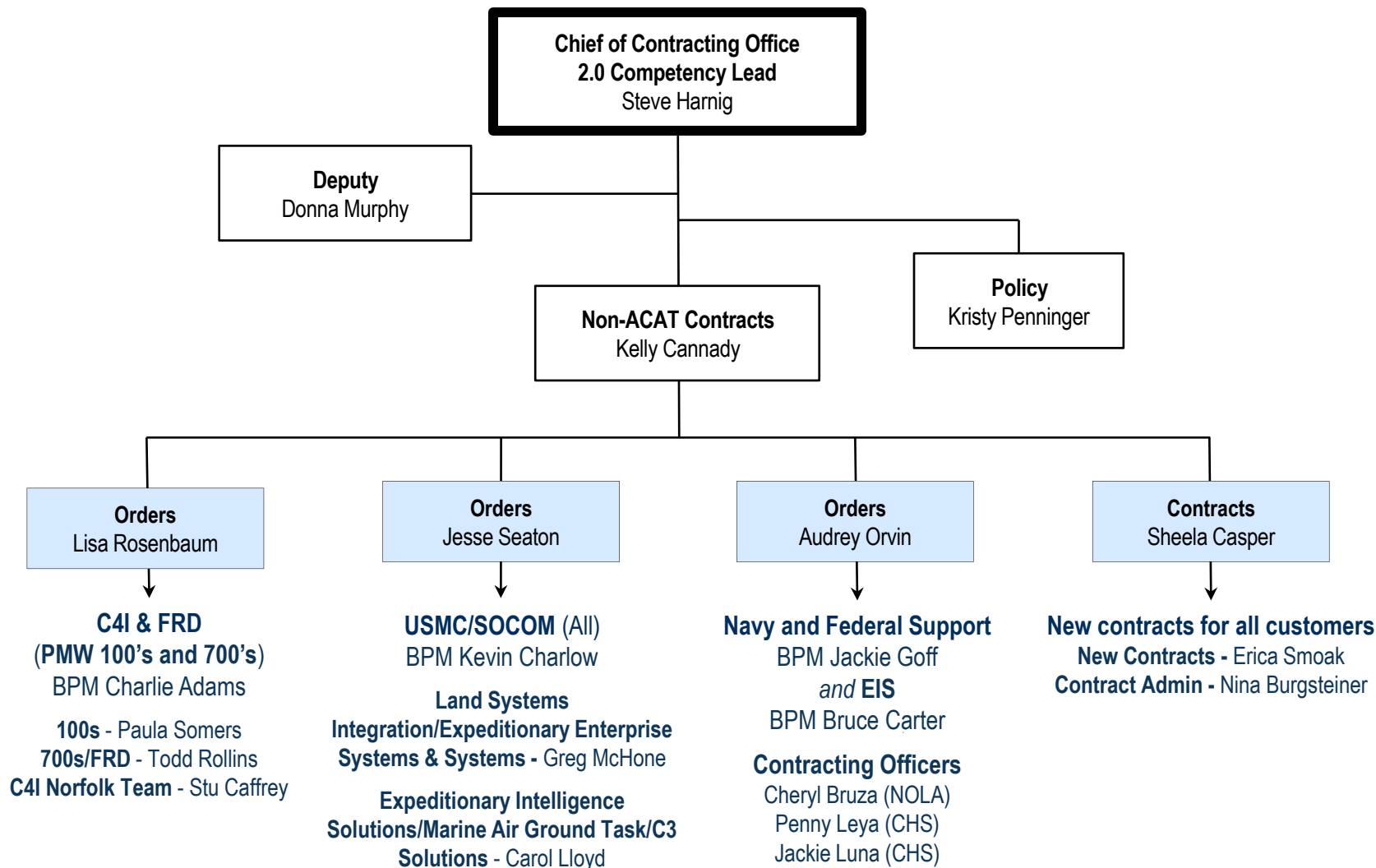
4) Reduce Time to Award

- Have standard milestone plans and are communicating earlier with IPTs to facilitate better planning
- FY17 – Streamline the process by leveraging ordering procedures

5) Increase Timeliness of Awards

- When planning occurs, we meet Negotiated Award Dates (NADs)
- FY17 – Develop a tool and better processes to capture and measure NADs

2.0 Alignment with Portfolios



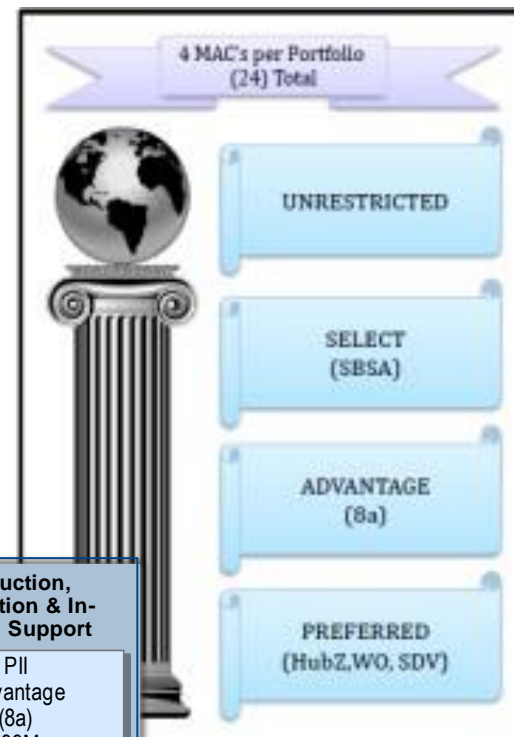


Future Contracts Strategy

Today: The Pillars

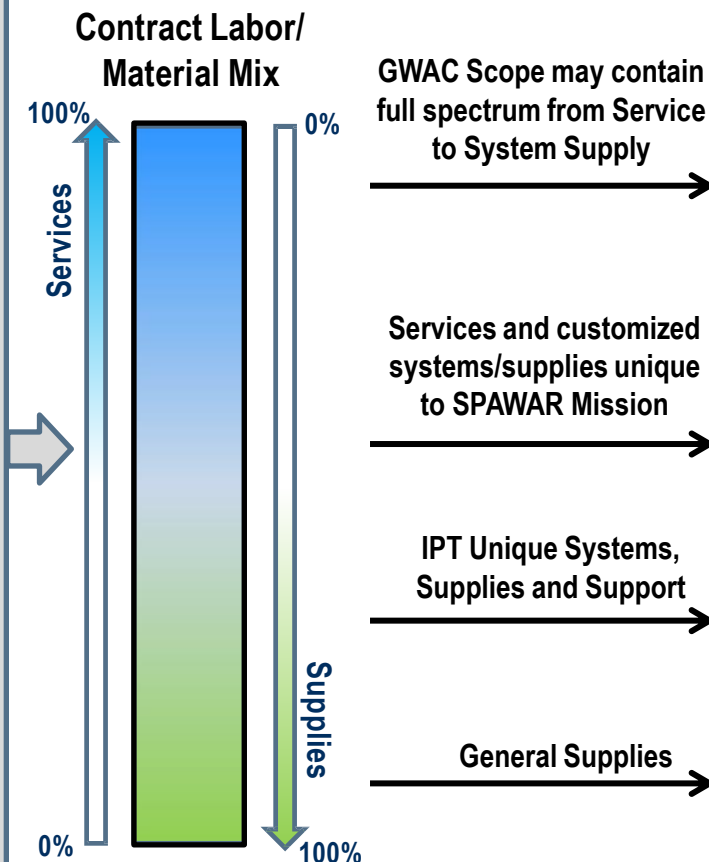
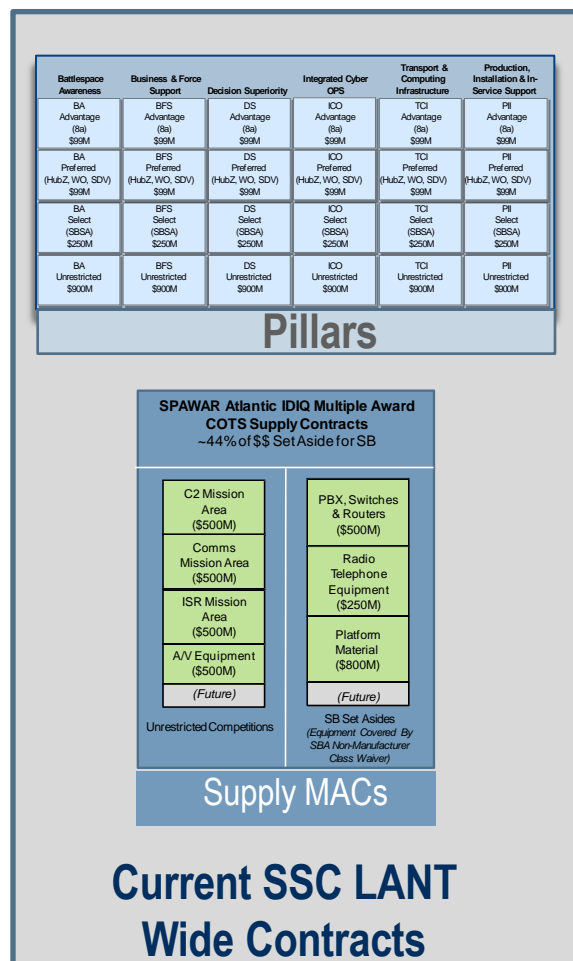
- ▼ Structured by organizational business units
- ▼ Valued at \$8.1B to support the mission
 - Award value based on historical obligations of the command at time of award (covers ~60% of in-house contract capacity)
 - Actual usage lower due to budgetary drawdown, mission realignment, and overlap with legacy contracts

Battlespace Awareness	Business & Force Support	Decision Superiority	Integrated Cyber OPS	Transport & Computing Infrastructure	Production, Installation & In-Service Support
BA Advantage (8a) \$99M	BFS Advantage (8a) \$99M	DS Advantage (8a) \$99M	ICO Advantage (8a) \$99M	TCI Advantage (8a) \$99M	PII Advantage (8a) \$99M
BA Preferred (HubZ, WO, SDV) \$99M	BFS Preferred (HubZ, WO, SDV) \$99M	DS Preferred (HubZ, WO, SDV) \$99M	ICO Preferred (HubZ, WO, SDV) \$99M	TCI Preferred (HubZ, WO, SDV) \$99M	PII Preferred (HubZ, WO, SDV) \$99M
BA Select (SBSA) \$250M	BFS Select (SBSA) \$250M	DS Select (SBSA) \$250M	ICO Select (SBSA) \$250M	TCI Select (SBSA) \$250M	PII Select (SBSA) \$250M
BA Unrestricted \$900M	BFS Unrestricted \$900M	DS Unrestricted \$900M	ICO Unrestricted \$900M	TCI Unrestricted \$900M	PII Unrestricted \$900M



Pillar contracts
ordering periods
end between
Apr 2017 to
Sep 2018

Follow-on Concept



External Service GWACs

- Navy - SeaPort-e
- Air Force NETOPS
- Army - ITES 2/3 (S)
- DISA - Encore II/III
- DTIC - SNIM
- NIH - CIO-SP3
- GSA - Alliant, Stars, Sched 70...

- Cyber Mission Systems, Kitting, and Supplies

- Cyber Mission Engineering
- Cyber Mission Assurance
- Mgmt and Bus. Analytics

- Internal Niche Contracts

External Supply GWACs

- NASA - SEWP V
- NIH - CIO-CS
- GSA - Sched 70...

Optimize Utilization of Available GWACs for General Supplies and Services

SSC Atlantic – Future Contract Portfolio (draft)

Internal Contracts for Capability Delivery

Cyber Mission Systems, Kits and Supplies SBSA MAC

- Mobile C4I Systems
- Shipboard and Shore Comm Systems
 - ISR Systems
 - Stand-Alone Kitting

Shipboard IC and Telephony MAC

C4ISR Integration, Kitting and Cable Supplies SAC

- Corporate Production

Tagging Tracking and Locating Equipment MAC

Niche Supply Contracts

Internal Contracts for Specialty Services & SCI Access

Cyber Mission Engineering MAC

- ISR System Support
 - Cyber Ops
- Intel Data Analytics

Cyber Mission Assurance MAC

- Cyber Security
- SCI Network Support
- Other SCI related services

Mgmt & Business Analytics SAC

- PM/FM
- SAnDS
- ERP Access

Ship & Shore Multimedia SACs

Niche Service Contracts

External GWACs for GENSER Services, Solutions and Supplies

External GWACs

- Navy - SeaPort-e
- Air Force NETOPS
- Army - ITES 2/3 (S)
- DISA - Encore II/III
 - DTIC - SNIM
 - NIH - CIO-SP3
- GSA - Alliant, Stars, Sched 70...
 - NASA - SEWP V
 - NIH - CIO-CS

GSA BPAs for SCI Access



Communication Plan

Industry Days for Task Orders

- ▼ **PR 1300578579 (Ordering Div 222 – USMC/SOCOM)**
 - C4ISR Contractor Logistics Support and Sustainment
 - Vehicle: SeaPort-e (SBSA)
 - Tentatively planned for October 2016, Location: TBD
- ▼ **PR 1300558664 (Ordering Div 222 – USMC/SOCOM)**
 - Marine Corps Intelligence Support
 - Vehicle: SeaPort-e (SBSA)
 - Tentatively planned for October 2016, Location: TBD
- ▼ **PR 1300549480 (Ordering Div 223 - NFS)**
 - Clinical Infrastructure Modernization (CIM) for Defense Health Agency (DHA)
 - Vehicle: SeaPort-e (SBSA)
 - Tentatively planned for October 2016, Location: TBD
- ▼ **PR 1300567690; 1300567801; 1300567802 (Ordering Div 222 – USMC/SOCOM)**
 - Digital Integration Facility (DIF) Requirements
 - Vehicle: TBD
 - Tentatively planned for November 2016, Location: TBD

Industry Days for Large Contract Actions

▼ **N65236-16-R-0026**

- Cyber Mission Engineering Services
- Tentatively planned for November 2016, Location: TBD

▼ **N65236-16-R-0027**

- Cyber Mission Assurance Services
- Tentatively planned for November 2016, Location: TBD

▼ **N65236-16-R-0036**

- Cyber Mission Systems, Kitting, and Supplies
- Tentatively planned for November 2016, Location: TBD

▼ **N65236-16-R-0001**

- USMC Intelligence Analysis System Advanced Analytics Technical Solution
- Tentatively planned for December 2016, Location: TBD

Other Communication Methods

- ▼ Tentatively planning Advisory Multi-Step Process for N65236-16-R-0001, USMC Intelligence Analysis System Advanced Analytics Technical Solution
- ▼ For Future Strategy Information and Sharing a functional mailbox has been established :
industryfeedback.fct@navy.mil
- ▼ Other Communication Methods under consideration



Pillar Extension

Plan for Transition

- ▼ Seeking approval for extension of TWO existing Pillar MAC contract sets (BA and ICO) for actions that would not fit within existing internal and external vehicles
 - Via J&A utilizing authority of limited number of sources (FAR 6.302-1)
 - BA and ICO Pillar MAC Set (8a, WOSB/SDVOSB/HubZ, SBSA, and Unrestricted) has sufficient ceiling and time to provide coverage
 - Significant oversight planned to prevent usage for actions that fit within the external contract vehicles or existing internal contract vehicles
 - Primary usage planned for TS/SCI access requirements
 - Will allow currently awarded task orders to exercise options that are already in place (will be unable to exercise these options based on recent change in guidance).



Large Contracts

RFPs In Process

Solicitation #	Est Value	Acquisition Strategy	Status	Est RFP Release Date	Est Awd Date	General Description
N65236-14-R-0014	\$50M - \$100M	8(a) Set-Aside (MAC)	Under Eval	Released	1st QTR FY17	Handheld Radios, Cellular Handsets, and Radio Telephone Equipment
N65236-14-R-0015	\$50M - \$100M	Full and Open Competition (SAC)	Under Eval	Released	4th QTR FY16	SOCS SATCOM and Network Support Services
N65236-15-R-0005	\$100M - \$250M	Full and Open Competition (MAC)	Under Eval	Released	3rd QTR FY17	Tagging, Tracking, and Locating (TTL) Services & Equipment

MAC – Multiple Award Contract
SAC – Single Award Contract

Future Opportunities (1 of 2)

Solicitation #	Est Value	Acquisition Strategy	Status	Est RFP Release Date	Est Awd Date	General Description
N65236-16-R-0006	\$10M - \$50M	Full and Open Competition (SAC)	AP Approved	4th QTR FY16	3rd QTR FY17	Engineering & Operational Support for Aviation & Polar Programs
N65236-15-R-0010	\$250M - \$1B	Full and Open Competition (SAC)	Acquisition Planning	4th QTR FY16	4th QTR FY17	C5ISR Acquisition, Engineering, & Integration (CAEI) (Corporate Production)
N65236-16-R-0001	\$50M - \$100M	TBD (SAC)	AP Approved	4th QTR FY16	1st QTR FY18	USMC Intelligence Analysis System Advanced Analytics Technical Solution
N65236-16-R-0021	\$100M - \$250M	Full and Open Competition (MAC)	Acquisition Planning	2nd QTR FY17	2nd QTR FY18	DARPA Tactical Technology Office (TTO) Program Support
N65236-16-R-0005	\$10M - \$50M	TBD	Market Research	2nd QTR FY17	2nd QTR FY18	Navy Shore Electromagnetic Environmental Effects (E3)

Future Opportunities (2 of 2)

Solicitation #	Est Value	Acquisition Strategy	Status	Est RFP Release Date	Est Awd Date	General Description
N65236-16-R-0018	\$50M - \$100M	TBD (SAC)	Market Research	1st QTR FY17	4th QTR FY17	Mgmt & Business Analytics Support
N65236-16-R-0026	\$250M - \$1B	TBD (MAC)	Market Research	4th QTR FY17	1st QTR FY18	Cyber Mission Engineering Services
N65236-16-R-0027	\$250M - \$1B	TBD (MAC)	Market Research	4th QTR FY17	1st QTR FY18	Cyber Mission Engineering Services
N65236-16-R-0036	\$250M - \$1B	TBD (MAC)	Market Research	4th QTR FY17	1st QTR FY18	Cyber Mission Systems, Kitting, and Supplies



We deliver Information Warfare capabilities

Enabling Warfighters to secure America and promote global freedom



SSC Atlantic is part of the Naval Research & Development Establishment (NR&DE)

Web: <http://www.public.navy.mil/spawar/Atlantic> **Facebook:** <http://www.facebook.com/spaceandnavalwarfaresystemscommand>

Twitter: <http://twitter.com/SPAWARHQ> **Employment opportunities:** www.USAJOBS.gov

SPAWAR Small Business: <http://www.public.navy.mil/spawar/Pages/SmallBusiness.aspx>

SPAWAR Contract Directorate Office: <https://e-commerce.sscno.nmci.navy.mil>